

OPE INDUSTRY JOB SEARCH SERIES

Emory Biomedical/Biological Science postdocs and Laney Graduate students seeking, planning to seek, or curious about careers in industry are strongly encouraged to attend this series.

[REGISTER HERE](#)

Facilitated by: Bill Lindstaedt, MS, OPE Career Consultant

Bill has been helping scientists and engineers make career decisions for more than 25 years. Since 2001, his career advising practice has focused exclusively on the needs of PhD level scientists. Since 2014, his primary appointment has been as Assistant Vice Chancellor for Career Advancement, International and Postdoctoral Services at UCSF. He has developed particular expertise working with biomedical scientists as they transition from academic positions to careers in biotech and other non-academic settings. Bill is also the co-author of "[myIDP](#)", a popular career development tool hosted by Science magazine's careers site.

Exploring Industry Careers – An Overview

Thurs. May 11, 2023, 3 - 4:30 PM ET

In this workshop, we will present a classification and description of industry careers that will help you learn about your industry options in a structured way. Using examples of PhD's who have successfully moved into a wide variety of post-training paths, you will consider what you can do now to be marketable for your chosen path, when you finish your training.

Job Hunting for Industry Research Positions: How to apply for jobs and get interviews

Thurs. May 25, 2023, 3 - 4:30 PM ET

In this seminar, you will learn how to prepare resumes and cover letters that will get you noticed during your search for research jobs in industry. You will learn how to find information on companies and how to reach out to industry scientists who can connect you with job opportunities and push your resume along through the selection process. After this workshop, you will understand how to execute three techniques that comprise a comprehensive job search.

Part I: Succeeding in Interviews for Industry Research Positions

Thurs. June 1, 2023, 3 - 4:30 PM ET

After attending this skill-building workshop, you will leave with a set of frameworks that will help you respond effectively to the most common questions asked of postdocs when they interview for that first industry researcher position. You will improve your ability to respond to opening and closing interview scenarios, as well as tough and awkward interview questions. Finally, we will discuss tips for tailoring your job talk to an industry setting.

Part II: Industry Research Interview Practice Session

Thurs. June 8, 2023, 3 - 4:30 PM ET

Come practice your interviewing skills in a safe and supportive environment. Postdocs will participate in a mock interview as a candidate and several as a mock interviewer. Everyone who attends will have the opportunity to both give and receive constructive and helpful feedback in a small group of peers using provided rubrics. **PREREQUISITE:** Must have attended "Succeeding in Interviews for Industry Research Positions" (June 1). Registration link will be shared at that session.

Compensation Negotiation for Industry Research Positions

Thurs. June 15, 2023, 3 - 4:30 PM ET

After attending this seminar, you will know how to answer these common questions that every scientist has as they are getting their first industry job offer.

--What do I say when the employer asks me about my salary requirements before the job offer (during the interview)?

--What do I say when the employer asks me about salary during the job offer discussion?

--What kinds of benefits and compensation components will I see in my industry job offer letter?

--Which job offer components are negotiable and which ones should I not try to negotiate?

Most importantly, how do I ask for more graciously, so that I get what I need while maintaining a positive relationship with my future employer?